

Defense News Conclave

Stories of U.S. - India Defense Partnership

India's Defence Offset Policy: Challenges & Opportunities

Webinar | Thursday, December 15, 2022

Time: 1800-1930 hours (IST) / 0730-0900 hours (EST)
(Virtual)

Background and Context

Under the [Defense News Conclave Project](#), CUTS International is organising issue-specific webinars to generate necessary awareness for journalists and diverse media professionals on Indo-US defence-related issues. This webinar is covering the entire gamut of defence offset program, particularly in the context of India's defence offset policy, its challenges and opportunities. This is a specific subject-focused webinar.

Objectives

- Act as a capacity-building initiative for media professionals and researchers
- Facilitate a meaningful dialogue among the experts and participants to better understand about the defence offsets, related policies of various countries and way forward

Expected Outcomes

- A platform for free-flowing interaction and discussions on defence offsets program among experts and participants at the webinar
- Participants will have a more informed view on offset obligations and its lapses, need for a revamped offset policy, and an enhanced capacity to report and write on related issues

AGENDA

The journey of India's offset program began in 2005. Provisions on offset were included for the first time in Defence Procurement Procedure (DPP) 2005. Since then, the offset policy has undergone significant revisions. The latest reform done in the offsets was during the Defence Acquisition Procurement Procedure (DAPP) 2020 which promulgated objectives of offset policy, application and articulation of offset policy, along with incorporation of multipliers and flexibility for vendors. Can the offset policies of other countries such as Canada, Saudi Arabia, Israel, Brazil and the United States offer solutions to India's offset related challenges? Is a comprehensive review of Indian defence offset policy required? What should be the future course of action?

Coverage

- The evolution of offset policy and its amendment; (DPP) 2005, (DPP) 2013, (DAPP) 2020
- Credit system and multiplier system, services and sectors included. Offsets impact on the economy. Avenues for the discharge of the offset obligations, applicability of offset and implementation and monitoring mechanism
- ‘Buy Global’ and ‘Buy and Make with Transfer of Technology’ categories, acquisition limit, (DAC) and joint ventures with domestic companies
- The Third Offset Strategy by the US; its implications for India, Defence Offset Management Wing (DOMW), roles of the Ministry of Defence, Ministry of Commerce and Defence Offset facilitation Agency
- Road to becoming a manufacturing hub: Overall program assisting local industries to co-produce and co-develop, relevance of offsets
- Going from being a major importer to a major exporter, how relevant will India’s defence offset policies be in this? Will it aid the export target set for 2025 and beyond?

Moderator

- **Subimal Bhattacharjee**, Independent Consultant on Defence and Cyber Security and former Country Head, General Dynamics

Panellists

- **Air Marshal M Matheswaran (Retd.)**, Chairman and President, The Peninsula Foundation, Chennai
- **Amit Cowshish**, Partner, Dua Associates and former Financial Advisor (Acquisition), Ministry of Defence
- **Kriti Upadhyaya**, Vice President, Strategic Advisory, C2Ci Innovations Americas and founding Director, Indus Tech Council
- **Lt. Gen. Dr. Anil Kapoor (Retd.)**, Chairman, National Advisory Committee, Asset Management Society of India
- **Partha P Roy Chowdhury**, Commercial Lead India, Lockheed Martin
- **Sanjay Pulipaka**, Independent Researcher on International Politics and Security Issues and former Senior Fellow, Delhi Policy Group, India